



J THOMAS & COMPANY PRIVATE LIMITED

GUWAHATI MARKET SYNOPSIS - Sale 36/2022

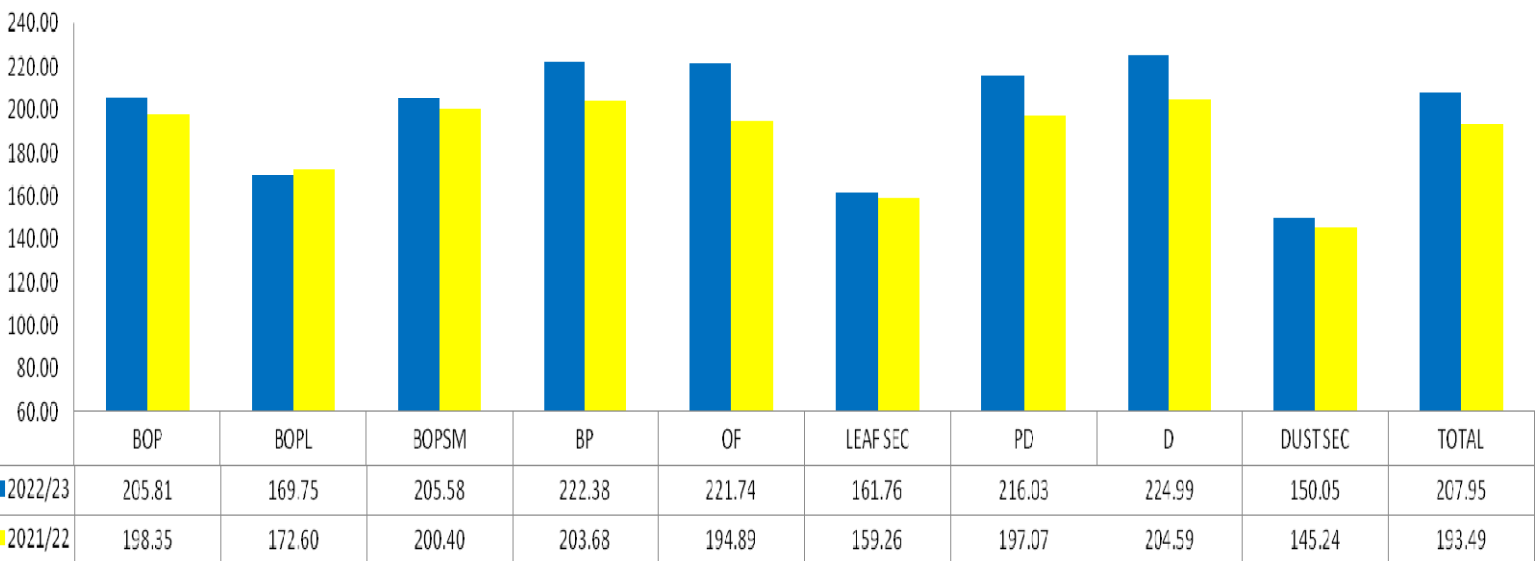
Market Report	
LEAF	DUST
* Market witnessed good demand. * Good and best descriptions irregular and lower. * Mediums and plainers followed a similar trend.	* Market witnessed good demand. * Good and best varieties irregular and easier. * Better mediums followed a similar trend. * Remainder steady.

Buying Analysis	
LEAF	DUST
* HUL : Operated * TCPL : Very selectively * WI : Operated on liquoring sorts * TELOIJAN : Operated * Internals : Fair support.	* HUL : Operated * TCPL : Selective * WI : Operated on liquoring sorts. * TELOIJAN : Operated * Internals : Lent fair support.

AUCTION AVERAGES												
	2022/23			2021/22			2020/21			UPTO Sale 36		
	Sale 36	Sale 35	+/-	Sale 36	Sale 35	+/-	Sale 36	Sale 35	+/-	2022/23	2021/22	2020/21
LEAF	212.38	217.95	-5.58	174.72	172.81	1.91	276.47	284.66	-8.19	208.77	194.69	268.55
DUST	213.00	211.79	1.21	174.36	171.45	2.92	290.16	299.61	-9.45	205.82	190.74	275.28
TOTAL	212.55	216.31	-3.76	174.61	172.36	2.25	281.42	289.90	-8.47	207.95	193.49	270.92

GTAC AUCTION AVERAGES										
SALE		29	30	31	32	33	34	35	36	
LEAF	2022/23	206.86	215.87	210.34	210.57	210.88	212.39	217.95	212.38	
	2021/22	182.91	180.83	175.47	175.10	175.62	170.41	172.81	174.72	
DUST	2022/23	207.86	213.42	208.93	214.19	211.06	211.40	211.79	213.00	
	2021/22	185.41	180.74	176.24	169.75	169.45	171.39	171.45	174.36	
TOTAL	2022/23	207.16	215.14	209.97	211.64	210.93	212.10	216.31	212.55	
	2021/22	183.69	180.80	175.70	173.47	173.49	170.74	172.36	174.61	

GTAC Grade Wise Averages Upto Sale 36



OFFER / SOLD QUANTITY & AVERAGE PRICE (2022/23)

	THIS SALE				LAST SALE				UPTO Sale 36			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	2366773.1	1690289.9	215.40	29%	2361659.9	1885756.6	223.30	20%	43913505.4	29480427.9	212.60	33%
FANNINGS	948653.2	486781.0	223.08	49%	741329.9	554494.4	221.77	25%	12487332.8	8792707.9	221.73	30%
LEAF SEC.	225350.5	200642.7	160.91	11%	243881.9	211292.4	160.20	13%	5256558.9	4000476.8	152.02	24%
LEAF TOTAL	3540776.8	2377713.6	212.38	33%	3346871.7	2651543.4	217.95	21%	61657397.1	42273612.6	208.77	31%
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	703503.7	696192.2	227.94	1%	1002114.5	748206.0	226.70	25%	19988213.6	12963443.0	220.51	35%
DUST SEC.	214815.0	201572.0	161.40	6%	241199.5	217246.0	160.43	10%	4477263.9	3413425.5	150.05	24%
DUST TOTAL	918318.7	897764.2	213.00	2%	1243314.0	965452.0	211.79	22%	24465477.5	16376868.5	205.82	33%
TOTAL	4459095.5	3275477.8	212.55	27%	4590185.7	3616995.4	216.31	21%	86122874.5	58650481.14	207.95	32%

OFFER / SOLD QUANTITY & AVERAGE PRICE

LEAF	THIS SALE				LAST SALE				UPTO Sale 36			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2022/23	3540776.8	2377713.6	212.38	33%	3346871.7	2651543.4	217.95	21%	61657397.1	42273612.6	208.77	31%
2021/22	3640435.3	2737747.1	174.72	25%	4369856.4	3381314.3	172.81	23%	72535119.7	50773459.0	194.69	30%
DUST	THIS SALE				LAST SALE				UPTO Sale 36			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2022/23	918318.7	897764.2	213.00	2%	1243314.0	965452.0	211.79	22%	24465477.5	16376868.5	205.82	33%
2021/22	1794687.8	1261440.0	174.36	30%	2300202.6	1671724.5	171.45	27%	35013465.0	22132044.9	190.74	37%
TOTAL	THIS SALE				LAST SALE				UPTO Sale 36			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2022/23	4459095.5	3275477.8	212.55	27%	4590185.7	3616995.4	216.31	21%	86122874.5	58650481.1	207.95	32%
2021/22	5435123.1	3999187.1	174.61	26%	6670058.9	5053038.8	172.36	24%	107548584.6	72905503.8	193.49	32%

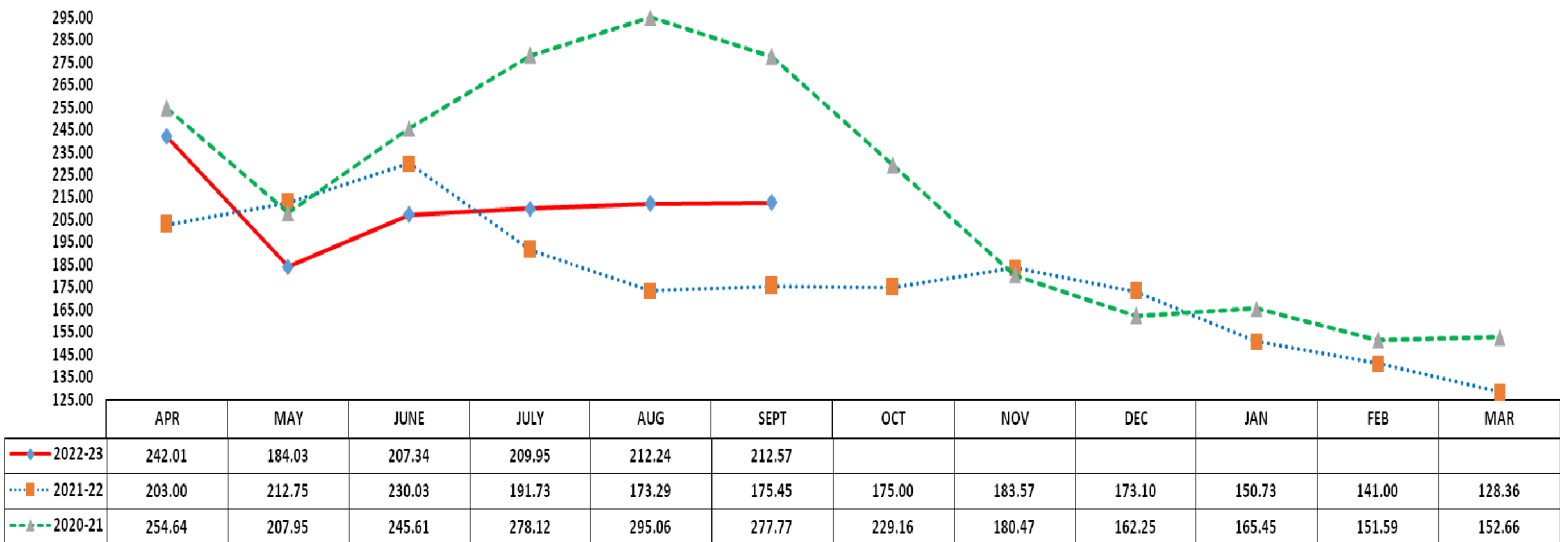
PRICE RANGE

% OF TEAS SOLD	LEAF						DUST				
	2022/23			UP TO Sale 36			2022/23		UP TO Sale 36		
	Sale 36	Sale 35	2022/23	2021/22	2020/21	Sale 36	Sale 35	2022/23	2021/22	2020/21	
BELOW 100	0.14	0.18	0.72	0.05	0.09	0.39	0.20	0.79	0.20	0.52	
BETWEEN 100.00-119.99	2.43	2.69	5.99	2.41	0.68	2.97	2.93	7.99	4.89	0.92	
BETWEEN 120.00-139.99	5.95	4.57	9.27	10.38	1.26	9.52	10.41	11.61	14.23	1.18	
BETWEEN 140.00-159.99	11.54	10.04	11.49	17.15	1.93	8.76	11.30	12.14	15.63	1.54	
BETWEEN 160.00-179.99	15.45	12.39	12.22	17.44	2.36	20.12	16.77	12.81	14.48	2.15	
BETWEEN 180.00-199.99	12.32	12.29	10.60	12.89	2.47	8.53	9.58	8.55	11.64	4.12	
BETWEEN 200.00-219.99	8.67	11.29	9.90	11.69	5.35	8.35	9.72	8.07	10.12	7.08	
BETWEEN 220.00-239.99	7.80	9.18	7.50	8.04	9.89	3.80	5.54	6.00	8.06	9.98	
BETWEEN 240.00-259.99	10.09	9.16	7.32	5.92	16.55	6.88	7.14	6.30	5.54	14.83	
BETWEEN 260.00-279.99	9.72	9.17	6.44	4.00	21.96	8.04	3.21	4.75	4.49	13.05	
BETWEEN 280.00-299.99	8.24	8.32	5.45	3.58	11.48	7.77	4.47	4.62	4.47	9.61	
300 AND ABOVE	7.66	10.73	13.12	6.44	25.99	14.86	18.70	16.37	6.25	35.03	

FUTURE FRESH OFFERING (IN PACKAGES)

SALE NO	THIS YEAR-2022			LAST YEAR-2021			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
37	47371	16946	64317	37648	13426	51074	9723	3520	13243
38	44882	16125	61007	47576	17664	65240	-2694	-1539	-4233
39	52396	17647	70043	47777	15441	63218	4619	2206	6825
TOTAL	144649	50718	195367	133001	46531	179532	11648	4187	15835

GTAC Monthly Price Movement



* Please note August 2022-23 Price is calculated on Sale 36 Only

GTAC BUYING (NEW TEAS) FOR THE Sale 36

	CTC LEAF			DUST			TOTAL				
OFFER	32,85,091.8	Kgs		OFFER	11,74,003.7	Kgs		OFFER	44,59,095.5	Kgs	
SOLD	23,78,838.2	Kgs		SOLD	8,97,764.2	Kgs		SOLD	32,76,602.4	Kgs	
SOLD %	72%			SOLD %	76%			SOLD %	73%		
ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%
TCPL	10,694.5	227.50	0%	TCPL	10,396.0	234.11	1%	TCPL	21,090.5	230.76	1%
HUL	1,20,808.7	214.01	5%	HUL	1,20,441.0	275.71	13%	HUL	2,41,249.7	244.81	7%
W.India	6,57,666.6	234.83	28%	W.India	2,05,746.0	203.68	23%	W.India	8,63,412.6	227.40	26%
Wl.Pack	1,54,234.3	248.26	6%	Wl.Pack	52,934.6	243.95	6%	Wl.Pack	2,07,168.9	247.16	6%
N.India	7,11,105.0	189.33	30%	N.India	2,56,310.0	190.14	29%	N.India	9,67,415.0	189.54	30%
Nl.Pack	2,60,089.7	217.55	11%	Nl.Pack	39,636.6	202.88	4%	Nl.Pack	2,99,726.3	215.61	9%
Packeteers	71,846.8	179.47	3%	Packeteers	39,548.5	235.66	4%	Packeteers	1,11,395.3	199.42	3%
C.India	80,643.4	216.65	3%	C.India	13,954.5	178.46	2%	C.India	94,597.9	211.01	3%
Exports	97,272.8	187.06	4%	Exports	25,679.5	161.42	3%	Exports	1,22,952.3	181.70	4%
Local	1,24,563.2	199.34	5%	Local	29,902.5	144.52	3%	Local	1,54,465.7	188.72	5%
S.India	10,568.5	187.53	0%	S.India	84,477.0	251.79	9%	S.India	95,045.5	244.65	3%
Others	79,344.7	222.78	3%	Others	18,738.0	130.27	2%	Others	98,082.7	205.11	3%
TOTAL	23,78,838.2	212.41	100%	TOTAL	8,97,764.2	213.00	100%	TOTAL	32,76,602.4	212.57	100%

ASSAM BATTING ORDER (GTAC+CTTA) Sale 14 TO 36

MARK	2022-23			2021-22		
	RANK	KGS	AVG	RANK	KGS	AVG
Gatoonga	1	3,21,683.8	441.01	3	3,66,141.2	364.22
HOOKHMOL	2	1,59,720.6	425.06	1	1,53,773.4	385.43
Mokrung	3	2,17,134.5	420.17	4	1,85,716.9	362.55
Halmari	4	3,05,986.1	417.10	2	2,61,011.8	375.89
Banamalie	5	79,793.4	412.62	14	88,593.4	324.01
Salkathoni	6	2,85,053.8	404.07	16	3,67,532.1	320.49
Sotai	7	95,789.3	391.04	5	83,606.2	350.47
DOOMURDULLUNG	8	1,19,949.4	388.47	6	1,99,213.6	349.39
Behubor	9	55,223.4	382.69	28	27,164.7	299.79
HAJUA	10	1,05,580.7	379.45	7	1,53,547.6	344.02
KAMARBUND	11	89,908.4	371.52	34	93,270.2	292.28
Duflating	12	2,40,114.3	358.78	9	1,70,919.4	332.28
Gelakey	13	87,511.4	357.26	8	88,458.9	343.74
Deha	14	1,66,391.3	356.79	22	1,94,491.5	313.17
Deckiajuli	15	2,40,206.8	356.18	46	3,44,775.6	279.38
KOONTAI(B)	16	7,24,132.0	351.27	23	6,51,784.8	311.94
Ghillidary	17	1,40,852.5	346.16	26	1,01,999.3	306.70
Khongea	18	1,99,157.2	345.45	13	2,04,343.4	327.84
NAHORHABICLONALSPECIAL	19	1,21,586.9	343.69	30	47,887.8	298.66
Borjan	20	4,02,956.1	340.83	17	2,44,503.1	317.38
MANGALAMCLONALSPECIAL	21	1,35,819.3	332.57	31	66,023.0	296.73
Khona	22	1,39,365.4	331.47	25	98,228.3	307.83
SREESIBBARI	23	1,96,550.0	327.74	33	1,11,679.8	294.12
Bettybari	24	2,65,167.8	326.64	278	2,38,261.6	186.90
Hirajuli	25	1,60,139.7	326.59	18	1,83,306.7	315.87

* Above 25,000 Kgs